



Show Processing

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GCCF is pleased to be starting the launch of the new Show Processing service. The IT system has been extended so that the service which was previously only available to the Supreme, can now be offered to all Clubs.



Background



- 134 shows in 2016
- Show Processing / Management cost clubs **£93,000**
- High cost or time implications – clubs under pressure
- At least 50% with single supplier - Risk

There were 134 shows in 2016 and most of these have submitted Show Accounts to GCCF as required. Based on those received, the combined cost of Show Processing & Show Management in 2016 was £93,000. If the remainder are estimated, the full cost is likely to be around £100,000. Show Process & Management have been combined in this exercise, as different clubs include costs in different ways.

This is a huge burden on clubs, and it is clear from the Clubs' general accounts that it is a big contributor to losses in some cases. Clubs could put up entry fees to compensate – but this then impacts exhibitors and hence entries.

So Clubs are faced with 2 alternatives – find volunteers who are prepared to give up lots of time to process the show, or pay fees to outsourcing companies for the service and take the cost hit.

The review also highlighted a Risk for Clubs. Over 50% of the show processing work is outsourced to a single organisation. The remainder of processing is done by a number of very small businesses, or volunteers. The latter groups are unlikely individually to be able to cope with significant increased growth. Hence GCCF clubs face an almost monopoly situation, if they are unable to find volunteers.



New Services

- Show build
- Show entry
- Show paperwork



GCCF is now in a position to provide a suite of show processing services to Clubs – supported by the unique depth of data now available on the GCCF systems.

The full range of services will build gradually, but at the start, the following are available :

- Show Build
 - This allows Show Managers (and Assistants) to build the schedule directly in the system. A range of options are available for All-Breed, Breed and Joint shows. Lists of standard classes are available, making this a quick and easy process.
- Show Entry
 - For Clubs who use the service, Online entry is available for all exhibitors. Show Managers of those shows can also enter cats from paper entry forms – taking advantage of all the system checks for both types of entry, to increase accuracy and save time.
 - A full set of reports is available to allow Show Managers to manage judge loadings and exhibitor lists etc.
 - Full financial reconciliation is supplied
- Show paperwork
 - Schedules and catalogues, Judges books, and all other show day paperwork is available
 - Any of the above is provided as soft copy for your own printers. Alternatively printing can be arranged at very competitive rates



Pilots

- West of Scotland /Scottish
- 2 more agreed
- Board agreed - all pilots will be **Free for the Club**
- Rollout
- Ongoing service rates TBC – aim to be great saving for clubs



The system is being piloted by the joint Scottish/West of Scotland shows in December 2017, and 2 further clubs have signed up for pilots in early 2017.

The Board has agreed that the service will be **free** for clubs that sign up to pilot. You'll need to be happy to work with us to iron out any teething troubles – but you'll get lots of individual attention (including evenings & weekends!), plus the ability to help shape the service. So, if your club would like to take advantage of this, please let us know asap. We can only take a certain number of clubs for the pilot due to the increased level of attention at this point.

Rollout to provide availability for all remaining Clubs will take place during 2018.

Obviously some aspects of the final service (eg. printing or manual entry processing if required) will be chargeable. However, the Board's aim is to provide significant savings for clubs over current costs.